

Welcome to Greencore

Fact sheet





A leading international manufacturer of convenience food in the UK & US

Greencore at a glance



Our vision & strategy

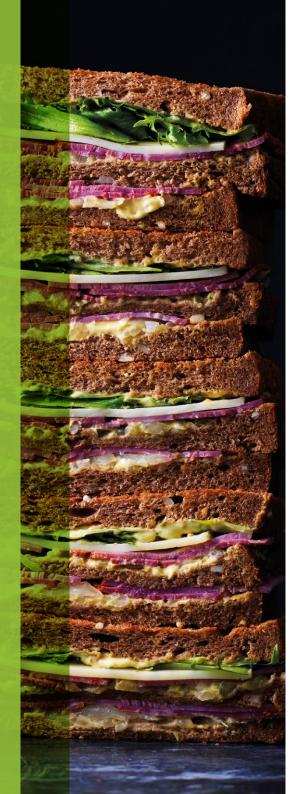
Our vision is to be a fast-growing, international convenience food leader

Our strategy

- Deepen food to go leadership
- To have market leading positions in complementary convenience food categories
- Build distinctive, enduring customer partnerships
- Win in the UK and US markets now and other geographies in the years ahead

We operate with a set of core principles that enable us to deliver our vision and strategy. We call this *The Greencore Way.*

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1991	2001	2006	2007	2008	2011	2012	2014	2015	2016
Greencore formed following the privatisation of Irish Sugar	Diversification into convenience food	Exit of the sugar business	Strong UK growth through a series of convenience food acquisitions	Entry into US convenience food with acquisition of Home Made Brand Foods	Acquisition of Uniq in UK	Acquisition of HC Shau and MarketFare Foods in US and International Cuisine in UK	More than 100 years of producing for some of the UKs best loved brands and largest retailers	Opening of Greencore's first greenfield development in Rhode Island	Greencore acquires Peacock Foods



The world's largest sandwich maker

Our convenience foods businesses

Food to Go

A world-class manufacturer of food on the move products including prepacked sandwiches, wraps, prepared salads and sushi for many of the UK's major retailers. UK sites in Atherstone, Bow, Crosby, Heathrow, Manton Wood, Northampton, Park Royal and Spalding.





Convenience Foods

Produces chilled ready meals, chilled

sauces, chilled soup and quiches as

well as own label ambient cooking

sauces, table sauces, pickles and

Yorkshire puddings for the major

Consett, Evercreech, Kiveton,

Leeds, Selby, Warrington and

retailers in the UK. Sites in Bristol,

USA

Entered the US market in 2008. We now produce sandwiches and food to go products for convenience stores and food service outlets across the US which provide us with nationwide coverage. Fourteen manufacturing facilities in California, Florida, Illinois, Minnesota, Ohio, Rhode Island, Utah, Virginia and Washington.



Ingredients and property

Trilby Trading

A leading importer and distributor of oil and fats for food processing

Premier and United Molasses

Leading importers and distributors of molasses for animal feed and industrial use in Ireland

Property

Management of the Group surplus property assets

Our Leadership Team

Eoin Tonge

Greencore

£2,319.7m

(pro forma + 9.4%)

+56.5% LFL

CFO

Group

2017 highlights













Patrick Covenev CEO Greencore Group

Peter Haden COO Greencore Group

Kevin Moore MD Greencore Food to Go

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Clare Rees MD Greencore Convenience Foods

Chris Kirke CEO Greencore USA

Phil Taylor CPO Greencore Group



Our vision is to be a fast-growing, international convenience food leader

Financial summary

- 1 The Group uses Alternative Performance Measures ('APMs') which are non-IFRS measures to monitor the performance of its operations and of the Group as a whole. These APM's along with their definitions are provided in the Appendix
- 2 Earnings per share and Dividend per share figures for FY16 have been restated to reflect the impact of the bonus element of the rights issue and are set out in the Appendix

	FY17	versus FY16
Group Revenue	£2,319.7m	+56.5% (pro forma +9.4%
Adjusted Operating Profit	140.1	+37.4%
Adjusted Operating Margin	6.0%	-90bps
Exceptional Items	(78.2)	-
Adjusted Profit Before Tax	116.7	+35.9%
Adjusted EPS (pence)	15.4	-3.8%
Basic EPS (pence)	1.9	-80.0%
Proposed DPS (pence)	5.47	-

Financial calendar

30 January 2018 Q1 Trading Update Annual General Meeting

22 May 2018 FY18 Interim Results

24 July 2018 Q3 Trading Update

27 November 2018 FY18 Full Year Results



Media queries

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More information

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