

Welcome to Greencore

Fact sheet





A leading international manufacturer of convenience food in the UK & US

Greencore at a glance



Our vision & strategy

Our vision is to be a fast-growing, international convenience food leader

Our strategy

- Deepen food to go leadership
- To have market leading positions in complementary convenience food categories
- Build distinctive, enduring customer partnerships
- Win in the UK and US markets now and other geographies in the years ahead

We operate with a set of core principles that enable us to deliver our vision and strategy. We call this *The Greencore Way.*

Our history

Greencore formed following the privatisation of Irish Sugar Diversification into convenience food 2006

Exit of the sugar business

2007

Strong UK growth through a series of convenience food acquisitions 2008

Entry into US convenience food with acquisition of Home Made Brand Foods 2011

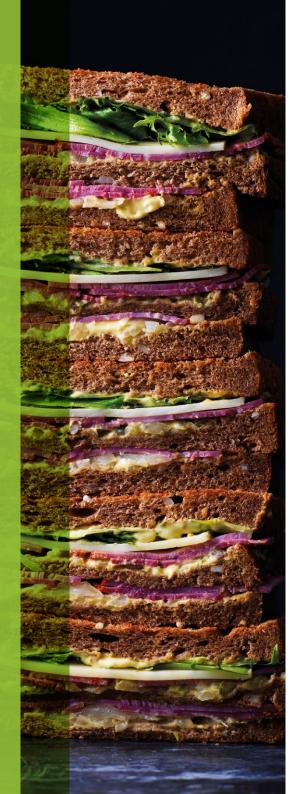
Acquisition of Uniq in UK 2012

Acquisition of HC Shau and MarketFare Foods in US and International Cuisine in UK 2014

More than 100 years of producing for some of the UKs best loved brands and largest retailers 2015

Opening of Greencore's first greenfield development in Rhode Island 2016

Greencore acquires Peacock Foods



The world's largest sandwich maker

Our convenience foods businesses

Food to Go A world-class manufacturer of food on the move products including prepacked sandwiches, wraps, prepared salads and sushi for many of the UK's major retailers. UK sites in Atherstone, Bow, Crosby, Heathrow, Manton Wood, Northampton, Park Royal and Spalding.





Ingredients and property

Trilby Trading

A leading importer and distributor of oil and fats for food processing

Premier and United Molasses

Leading importers and distributors of molasses for animal feed and industrial use in Ireland

Property

Management of the Group surplus property assets

Our Leadership Team



Patrick Coveney CEO Greencore Group



Eoin Tonge CFO Greencore Group



Peter Haden COO Greencore Group



Kevin Moore MD Greencore Food to Go



Clare Rees MD Greencore Convenience Foods



Chris Kirke CEO Greencore USA



Phil Taylor CPO Greencore Group

2017 highlights



£2,319.7m +56.5% LFL

(pro forma +9.4%)











Delivering our strategy and living our principles

Our vision is to be a fast-growing, international convenience food leader

Financial summary

- 1 The Group uses Alternative Performance Measures ('APMs') which are non-IFRS measures to monitor the performance of its operations and of the Group as a whole. These APM's along with their definitions are provided in the Appendix
- 2 Earnings per share and Dividend per share figures for FY16 have been restated to reflect the impact of the bonus element of the rights issue and are set out in the Appendix

	FY17	versus FY16
Group Revenue	£2,319.7m	+56.5% (pro forma +9.4%
Adjusted Operating Profit	140.1	+37.4%
Adjusted Operating Margin	6.0%	-90bps
Exceptional Items	(78.2)	-
Adjusted Profit Before Tax	116.7	+35.9%
Adjusted EPS (pence)	15.4	-3.8%
Basic EPS (pence)	1.9	-80.0%
Proposed DPS (pence)	5.47	-

Financial calendar

30 January 2018 Q1 Trading Update Annual General Meeting

22 May 2018 FY18 Interim Results

24 July 2018 Q3 Trading Update

27 November 2018 FY18 Full Year Results



Media queries

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More information

www.greencore.com

Twitter: @GreencoreGroup



The world's largest sandwich maker



Over 15,000 colleagues globally

£2.5_{BN}

proforma Group revenue





45+ locations in the UK, USA & Ireland





chilled prepared meals and meal kits

salads and

salad kits



220m

bottles of cooking sauces, pickles and condiments per year





Leaders in food technology





A fast growing international convenience food leader

Award winning products





Constantly innovating and improving our ranges



388m lunch kits



direct to store **UK** deliveries each week



across 20 categories



sandwiches and other food to go products