



Hannah Murray

Sales Director at Kiveton

We've such a diverse business full of great people

I joined Greencore in 2014, initially working in one of our divisions as a commercial controller, and now lead a sales and food team for one of our biggest customers across the group, as a member of the leadership team. I was attracted to Greencore because of the diverse nature of the business meaning it was exciting whilst supplying amazing food across all the multiples.

Over that time, I've developed great relationships, been able to realise my potential, and progressed my career through taking up development opportunities. I have been able to grow as the business has. I have also been supported as I expanded my family and juggled the demands that two children and a career bring. I have been able to do this through support, mentorship, encouragement, and flexibility. Our business is fast paced, and we've a UK wide footprint, so being able to manage my own time, and balance the demands of work and home is important, and I have been supported in that. As a leader I now provide that for others, and I'm highly invested in the development and progression of those around me.

As I look back on my career, the key milestones/opportunities, that enabled me to step up have been always remaining authentic in my approach and style which are a core part of my values. Building relationships are key to my success, having a great network of friends and support within the business whilst developing strong customer centric relationships is what really motivates me.

Some 10 years later, I am still learning and growing, and have the privilege of enabling others, be that through exposure, project activity, coaching or mentoring, I am encouraged as a leader to help others succeed. It's a fundamental part of our DNA at Greencore, in fact it's one of our core behaviours, to own your development and invest in others and we've a wonderful range of development options available whatever your career focus may be.

As you consider a career with us, my advice is, go for it. It's the people that make a business and Greencore have the best people in the industry!

