

WHAT WE DO

WE DEVELOP, MANUFACTURE AND DISTRIBUTE A WIDE RANGE OF CHILLED, AMBIENT AND FROZEN CONVENIENCE FOOD IN THE UK

WE SOURCE...

Greencore's central purchasing team in the UK sources from 3,600 different suppliers and has strategic partnerships with its largest suppliers.



Nearly two-thirds of Greencore's total purchasing spend is on ingredients, with the remainder being spent on packaging and other items.

WE INNOVATE...

Greencore's highly skilled team of development chefs and product developers are constantly creating new and interesting food ranges, based on key consumer needs and customer requirements.

Different products produced, UK FY18

2,300

New to market products, UK FY18

35%

WE MANUFACTURE...

Greencore operates 15 highly efficient manufacturing facilities across the UK, many of which have multiple manufacturing units – each specialising within specific product categories.



Greencore Manufacturing Excellence is a common approach to efficient manufacturing across Greencore's facilities. Launched in FY18 this programme will continue to be deployed across our manufacturing facilities.

WE SERVE...

On time delivery and product availability is important to Greencore's customers and consumers. Greencore's planning and supply chain teams ensure that the right products are at the right location at the right time.

Greencore's category management team works closely with customers to ensure in-store availability of products to meet consumer requirements and expectations. In this regard Greencore holds strong category leadership positions with many of its customers.



WE DISTRIBUTE...

Greencore supplies primarily multiple retailers and convenience stores throughout the UK. To facilitate this Greencore operates its own chilled HGV fleet with 25 units, completing up to 65 main depot deliveries each day.

Greencore has built a strong 'Direct to Store' operation, comprising 17 distribution centres, six picking depots and a fleet of 374 vehicles making 7,500 daily convenience store deliveries, distributing 270m units annually.

Daily convenience store deliveries, UK FY18

7,500



“We are proud to supply a wide range of convenience food to some of the most successful retail customers in the UK.”

Suppliers across the UK

3,600



We operate in food to go categories such as sandwiches, salads and sushi as well as activities in complementary convenience food categories including chilled ready meals, chilled soups and sauces, chilled quiche, ambient sauces and pickles, and frozen Yorkshire Puddings.

Greencore average service levels, UK FY18

98.2%

 *Read more:*
Key Performance Indicators – page 18

Number of delivery days each year, UK


364

WE ADAPT...

The very nature of the product categories in which Greencore operates demands a high degree of operational and commercial flexibility to fulfil our customers’ needs.

Product orders are placed just-in-time, and this requires a high level of responsiveness and agility across our teams. The need to adapt and innovate flows through all The Greencore Way principles and is reflected in our culture.

 *Read more:*
Our Market Review – page 12

 *Read more:*
How We Do It – page 6



Mini roll selection