



Welcome to Greencore

Fact sheet



A leading international manufacturer of convenience food in the UK & US

Greencore at a glance



Our vision & strategy

Our vision is to be a fast-growing, international convenience food leader

Our strategy

- Deepen food to go leadership
- To have market leading positions in complementary convenience food categories
- Build distinctive, enduring customer partnerships
- Win in the UK and US markets now and other geographies in the years ahead

We operate with a set of core principles that enable us to deliver our vision and strategy. We call this ***The Greencore Way.***

Our history



The world's largest sandwich maker

Our convenience foods businesses



In the UK, Greencore is a market leader in sandwiches, Italian chilled meals, branded chilled meals, chilled sauces, cooking sauces and pickles. Our customers include retailers, foodservice providers, manufacturers, and petrol forecourts. With 15 manufacturing sites, we are a significant player in a number of exciting growth markets. Supply is normally in bulk quantities only, although we also have a unique nationwide chilled delivery service that supplies direct within the petrol forecourt and convenience sector.



Greencore entered the US market in 2008. We now produce sandwiches and food to go products for convenience stores and food service outlets across the US which provide us with nationwide coverage.



Ingredients and property

Trilby Trading

A leading importer and distributor of oil and fats for food processing

Premier and United Molasses

Leading importers and distributors of molasses for animal feed and industrial use in Ireland

Property

Management of the Group surplus property assets

Our Leadership Team



Patrick Coveney
CEO
Greencore
Group



Eoin Tonge
CFO
Greencore
Group



Phil Taylor
CPO
Greencore
Group



Anton Vincent
CEO
Greencore
USA



Peter Haden
CEO
Greencore
UK

2017 highlights



£2,319.7m

+56.5% LFL

(pro forma +9.4%)

the
greencore
way



Delivering our strategy and living our principles

Our vision is to be a fast-growing, international convenience food leader



Financial summary

¹ The Group uses Alternative Performance Measures ('APMs') which are non-IFRS measures to monitor the performance of its operations and of the Group as a whole. These APM's along with their definitions are provided in the Appendix

² Earnings per share and Dividend per share figures for FY16 have been restated to reflect the impact of the bonus element of the rights issue and are set out in the Appendix

	FY17	versus FY16
Group Revenue	£2,319.7m	+56.5% (pro forma +9.4%)
Adjusted Operating Profit	140.1	+37.4%
Adjusted Operating Margin	6.0%	-90bps
Exceptional Items	(78.2)	-
Adjusted Profit Before Tax	116.7	+35.9%
Adjusted EPS (pence)	15.4	-3.8%
Basic EPS (pence)	1.9	-80.0%
Proposed DPS (pence)	5.47	-

Financial calendar

30 January 2018
Q1 Trading Update
Annual General Meeting

22 May 2018
FY18 Interim Results

24 July 2018
Q3 Trading Update

27 November 2018
FY18 Full Year Results

Media queries

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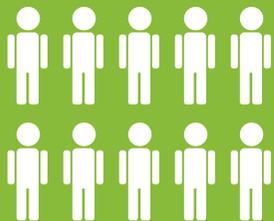
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More information

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Twitter: @GreencoreGroup



The world's largest sandwich maker



Over 15,000 colleagues globally

£2.5BN

proforma Group revenue



45+ locations in the UK, USA & Ireland



40m quiches per year



Market leader in most categories



chilled prepared meals and meal kits

Leading the industry with food safety



220m

bottles of cooking sauces, pickles and condiments per year

greencore group



the greencore way

A fast growing international convenience food leader



A FTSE 250 company



Constantly innovating and improving our ranges

Award winning products



salads and salad kits



Leaders in food technology



388m lunch kits



45,000

direct to store UK deliveries each week



across 20 categories



1.5BN sandwiches and other food to go products